Name: ……………………………

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE
Third Semester BBA Degree Examination, November 2016
BC3A12 - General Informatics
(2015 Admission onwards)

Max. Time: 3 hours   Max. Marks :80

Part A
Answer **all** questions. Each question carries **1** mark

I.   Fill in the blanks:

1. ARPANET means………………

2. PDA stands for…………………..

3. ……………..is a collection of biological information resources distributed over internet.

4. ……………..refers to the gap between people who possess regular access to information technology and those who do not have this access.

5. ……………..is the primary large printed circuit board within a personal computer.

II.   Choose the correct answer:

6. The term bandwidth refers to,

    a) How much data can be send through a connection?

    b) The amount of data in a multimedia file

    c) How fast your computer is

    d) None of these

7. Who started free software foundation?

    a) Linus Torvalds   b) GNU

    c) Richard M Stallman   d) None of these

8. This is a plastic card embedded with a computer chip that store & transact   data between users

    a) Credit card   b) Smart card   c) Debit card   d) None of these

9. It refers to environmentally sustainable computing or IT

    a) Green computing   b) E-Waste

    c) Cloud computing   d) DNA computing

10. Which of the following statement is wrong?

    a) Windows XP is an operating system

    b) LINUX is owned and sold by Microsoft

    c) Photoshop is a graphical design tool by Adobe

    d) Linux is a free and open source software   **(10 X 1 = 10 marks)**

PART B (Short Answer Questions)
Answer any **eight** questions. Each question carries **2** marks.]

11. What is network?

12. What is a virus?

13. What is domain name?

14. What is meant by plagiarism?

15. What do you understand by software licensing?

16. What is an operating system?

17. What do you mean by encryption?

18. What is software repository?

19. Who is a hacker?

20. What is search engine?   **(8 X 2 = 16 marks)**

Part C (Short essay questions)
Answer any **six** questions. Each question carries **4** marks

21. Explain internet protocols.

22. Discuss the use of IT in business and commerce.

23. Write a note on EDI.

24. Explain some of the most popular Linux distributions.

25. Distinguish between open source software and free software.

26. Explain various types of IPR.

27. What are the different types of operating system?

28. Discuss the manner in which cyber crime is committed.   **(6 X 4 = 24 marks)**

Part D (Essay Questions)
Answer any **two** questions. Each question carries **15** marks

29. Explain how IT created new opportunities and threats in industry.

30. What is a topology? Explain various networking topologies.

31. What is e-governance? Explain the various e-governance initiatives of the Govt. of India and how they are bringing change in the traditional Government functions.

                        (2 X 15 = 30 marks)

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FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA Degree Examination, November 2016

BBIIIB03 - Business Regulatory Framework

(2015 Admission onwards)

Max. Time: 3 hours

Max. Marks: 80

SECTION I

Answer **all** questions. Each question carries **1** mark

I.   Choose the most appropriate answer from the following:

1.   A contract in which both the parties have to perform the promises is called

   a) Executor contract   b) Voidable contract

   c) Executed contract   d) Bi lateral contract

2.   An offer may lapse by

   a) Revocation   b) Rejection by offeree

   c) Counter offer   d) All of these

3.   An agreement with a minor is

   a) Void ab initio   b) Valid

   c) Voidable   d) None of these

4.   The damage which results from a breach of contract under some special or unusual circumstances are called ....

   a) Compensatory damage   b) Punitive damage

   c) Nominal damage   d) Special damage

5.   Sub agent is appointed by.............

   a)Agent   b) Principal

   c) Both a and b   d) Substituted agent

II.   Fill in the blanks with suitable answers

6.   Goods which are claimed to be genuine but actually not so are known as ....

7.   .... implies use of some kind of physical force by doing some act forbidden by law to seek consent of other party

8.   Duties of the pawnee are the same as that of a...............

9.   .... is a public sale to any person bidding the highest price upon terms and conditions previously announced.

10.   Each party is a promisor and promisee in case of ....

(10 x 1 = 10 marks)

SECTION II

Answer **any eight** questions in **two** or **three** sentences. **Each** question carries 2 marks

11.   What is voidable contract?

12.   Who can accept an offer?

13.   What do you mean by competency of contract?

14.   What is meant by duress?

15.   Define Wager

16.   How does a quasi contract come into existence

17.   Who can demand performance?

18.   How a continuing guarantee is revoked?

19.   What is gratuitous bailment?

20.   Who is substituted agent?

(8 x 2 = 16 marks)

SECTION III

Answer **any six** questions in **150** to **200** words. **Each** question carries 4 marks

21.   Distinguish between sale and agreement to sell

22.   Explain various modes of creating relationship of agency in brief

23.   'All contracts are agreement, but all agreements are not contract'. comment

24.   'No consideration and No contract' Discuss the rules and explain various exceptions to this rule.

25.   What is public policy? Explain the agreement, which are declared against public policy

26.   Distinguish between unfair trade practice and restrictive trade practice

27.   Who is finder of goods? What are his rights and duties

28.   What is price? What are the various modes of fixing the price in a contract of sale

(6 x 4 = 24 marks)

SECTION IV

Answer **any two** questions in **600** to **800** words. **Each** question carries **15** marks

29.   Who is surety? Discuss his right as against principal debtor, creditor and co-sureties

30.   Explain briefly the right and duties of the buyer and seller.

31.   What is discharge of contract? Discuss various ways in which the contract gets discharged

(2 x 15 = 30 marks)

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Reg. No:.........................

Name: ....

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA Degree Examination, November 2016

BBIIIB04 - Organizational Behaviour

(2015 Admission onwards)

Max. Time: 3 hours

Max. Marks: 80

SECTION I

*Answer **all** the questions. Each question carries1 mark.*

I Fill in the blanks with suitable answers

1. Perception is a ....factor affecting the individual behaviour.

2. Negotiation is related with ....management

3. Charismatic leadership is based on leader's personal.............

4. Chris Arguris has propounded ....theory.

5. Informal groups are .... formed

II Choose the most appropriate answer from the following

6. Which of the following theory focuses on establishing future performance target?

   (a) Goal theory   (b) Reinforcement theory

   (c) equity theory   (d) hygiene theory.

7. Allport's theory of personality is basically: (a) Optimistic   (b) Reactive

   (c) Casual   (d) Trait oriented.

8. What are deficiency motives, according to Maslow:

   (a) Basic needs   (b) superior needs   (c) nutritional needs   (d) B motives

9. A transaction is a basic unit of: (a) Self-awareness   (b) Individual behaviour

   (c) Ego state   (d) Social interaction.

10. Organizational culture benefits the :

    (a) Employees   (b) Organization

    (c) Both   (d) None

(10 x 1 = 10 marks)

SECTION II

*Answer any **eight** questions in 2 or 3 sentences. Each question carries 2 marks.*

11. What is negative motivation?

12. What is libido energy?

13. What is leadership style?

14. State motivation process?

15. Define morale?

16. What is type A personality?

17. What is id?

18. Define learning?

19. What do you mean by attitude?

20. What is integrative bargaining?

(8 x 2 = 16 marks)

SECTION III

*Answer any **six** questions in 150 – 200 words, each question carries 4 marks.*

21. "Behaviour in the offshoot of our personality" discuss.

22. List and explain Maslow's five assumptions with regard to motivation.

23. Explain the models of OB.

24. Discuss briefly the important theories of organization?

25. Discuss the trait theories of personality?

26. What are the guidelines for effective negotiation?

27. Discuss situation theory of leadership.

28. How would you build morale in your organization?

(6 x 4 = 24 marks)

SECTION IV *Answer any two questions in 600 to 800 words each question carries*

15 marks.

29. What is motivation what are the major theories of motivation?

30. What is personality? Discuss determinants of personality.

31. Explain the recent approaches to leadership.

(2 x 15 = 30 marks)

2B3N16157   (Pages :3)   Reg. No:...........................

Name : ....

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE
Third Semester BBA Degree Examination, November 2016
BBIIIC03 - Quantitative Techniques for Business
(2015 Admission onwards)

Max. Time: 3 hours   Max. Marks: 80

PART-1
Answer **all** the Questions. Each question carries 1 Mark

I . Choose the most appropriate from the following

1. In tossing a coin, getting head and getting tail are...............
   - a) Mutually exclusive events
   - c) Complementary events
   - b) Simple events
   - d) All the above

2. If the curve of regression is not a straight line, then the regression is termed as
   - a) Linear Regression
   - c) Simple Regression
   - b) Non-Linear Regression
   - d) Multiple Regression

3. Rank correlation is introduced by the great statistician ....
   - a. Karl Pearson
   - b. Spearman
   - c. R A Fisher
   - d. Wilcoxen

4. The number of independent observations which is obtained by subtracting the number of constraints from the total number of observations is called
   - a) Degree of freedom
   - c) Standard error
   - b) Size of the critical region
   - d) Parameter

5. Poisson distribution is a .... distribution
   - a) Negatively skewed
   - c) Symmetrical
   - b) Positively skewed
   - d) None of these

I. Fill in the blanks with suitable answers

6. ....is a numerical quantity whose value is determined by the outcome of a random experiment.
7. Coefficient of skewness of a normal distribution is ....
8. When the amount of change in one variable leads to a constant ratio of change in the other variable, correlation is said to be...............
9. Standard deviation of the sampling distribution is called..................
10. ....is the test statistic used for testing the significant difference between variances of two populations based on the small samples drawn from those populations.

(10 x 1 = 10 marks)

PART- II
Answer **any eight** questions in **two or three** sentences
Each question carries **2** marks

11. Define statistical hypothesis.
12. Define conditional probability.
13. What is rank correlation?
14. What do you mean by line of best fit?
15. How coefficient of determination can be calculated.
16. What are the major limitations of Quantitative Techniques?
17. How to find chi-square expected values in 2*2 contingency table?
18. What is sample space?
19. Three unbiased coins are tossed. What is the probability of obtaining all heads?
20. Find   a) $P(-1.52 < Z < 1.63)$ b) $P(1.50 < Z < 1.60)$

(8 x 2 = 16 Marks)

PART III
Answer **any six** Questions. Each question carries **4 Marks**

21. Explain various types of statistical hypothesis.
22. Differentiate one tailed test from two tailed test.
23. Explain briefly various statistical & Operation research techniques used in QT.
24. The results of a survey to know the educational attainment among 164 persons randomly selected in a locality are given below .

Sex	Education			
	Middle	High School	College	Total
Male	52	10	20	82
Female	44	12	26	82
Total	96	22	46	164

Can you say that education depends on sex ?

25. Three newspapers A, B and C are published in a city. A survey of readers indicates the following. 20% read A, 16% read B, 14% read C, 8% read both A and B, 5% read both A and C, 4% read both B and C. 2% read all the three. If a person is selected at random, what is the probability that he reads none of the papers?

26. A bag contains 8 red and 5 white balls. Two successive drawings of 3 balls are made such that
   - i. Balls are replaced before the second trial.
   - ii. Balls are not replaced before the second trial

   Find the probability that the first drawing will give 3 white and the second 3 red balls.

27. The incidence of occupational disease in an industry is such that the work men have a 20% chance of suffering it. What is the probability that out of 6 workmen, 4 or more will contact the disease? (use Binomial Distribution)

28. The following data provides the number of customers returning the products in a marketing territory. Fit a Poisson distribution and also find the expected frequencies.

No. of returns (x)	0	1	2	3	4	5	6
No. of stores (f)	4	14	23	23	18	9	9

(6 x 4 = 24 Marks)

PART IV
Answer **any two** Questions. Each question carries **15 Marks.**

29. Define correlation. Explain various methods for studying correlation.

30. The following table gives the monthly sales (in thousand rupees) of a certain firm in three states by its four salesmen.

States	Salesmen				Total
	A	B	C	D	
X	5	4	4	7	20
Y	7	8	5	4	24
Z	9	6	6	7	28
Total	21	18	15	18	72

Set up ANOVA table for the above information. Calculate F – Coefficients and state whether the difference between sales affected by the four salesmen and difference between sales affected in three states are significant.

31. Obtain the two regression equations. Also find the height of son when height of father is 70.

Height of father	65	66	67	67	68	69	71	73
Height of son	67	68	64	68	72	70	69	70

(2x 15= 30 Marks)