

1B3N25350

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Reg. No:.....

Name:

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA (Honours) Degree Examination, November 2025

BBA3CJ201 – Domestic Logistics Management

(FYUGP 2024 Admission onwards)

Time: 2 hours

Max. Marks : 70

PART – A

All questions can be attended.
Each question carries **Three** mark.

Ceiling -24 Marks

		COs	Knowledge Level(KL)	Marks
1	What do you understand by logistics operations?	CO1	U	
2	List the main types of road freight transport and explain their uses.	CO1	U	
3	What is the difference between LTL and FTL ?	CO2	R	
4	State two vehicle routing and scheduling issues faced in domestic logistics.	CO2	Ap	
5	Why is vehicle selection important in logistics operations?	CO1	U	
6	Briefly explain the role of GPS in logistic information systems.	CO6	Ap	
7	What are the purposes of a CMR consignment note?	CO4	U	
8	Describe two types of construction of vehicle bodies.	CO1	U	
9	What are the main contents of road receipts (RR)?	CO4	U	
10	Write down two vehicle load types and its characteristics.	CO5	Ap	

PART – B

All questions can be attended.
Each question carries six marks.

Ceiling -36 Marks

		COs	Knowledge Level(KL)	Marks
11	Describe the role of air transportation in fast paced global trade.	CO6	Ap	
12	Distinguish between domestic and international logistics operations.	CO2	Ap	
13	Illustrate the implications of selecting different body types of vehicles for freight.	CO1	U	
14	Compare the documentation process for domestic and international logistics.	CO4	U	
15	Explain the strategies to overcome Vehicle Routing and Scheduling (VRS) issues.	CO1	U	
16	Exemplify the applications of RFID technology.	CO2	Ap	
17	Discuss six factors influencing selection of a mode of transport in logistics.	CO4	U	
18	What is way bill? Explain its contents. .	CO5	U	

PART - C

Answer any *one* questions.
Each question carries **Ten** marks.

		COs	Knowledge Level(KL)	Marks
19	Explain in detail the major objectives of logistics in modern business.	CO4	U	
20	Analyse the challenges involved in transporting project cargo within domestic logistics, and discuss strategies to address these issues using case examples.	CO4	An	

1 x 10 = 10 Marks

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA (Honours) Degree Examination, November 2025

BBA3CJ202 – Business and corporate regulations

(FYUGP 2024 Admission onwards)

Time: 2 hours

Max. Marks : 70

PART – A

All questions can be attended.
Each question carries **Three** mark.

Ceiling -24 Marks

		COs	Knowledge Level(KL)	Marks
1	Who is a Company secretary ?	CO4	An	3
2	What is quantum meruit ?	CO1	U	3
3	What is dormant company ?	CO4	An	3
4	What does 'Consensus ad idem' mean?	CO1	U	3
5	What is warranty?	CO2	Ap	3
6	What is red herring prospectus ?	CO4	An	3
7	Define contract of sale.	CO2	Ap	3
8	What is Doctrine of Ultra Vires ?	CO4	An	3
9	What is meant by contingent contract?	CO1	U	3
10	What is special resolution?	CO4	An	3

PART – B

All questions can be attended.
Each question carries **six** marks.

Ceiling -36 Marks

		COs	Knowledge Level(KL)	Marks
11	Define quasi contract. What are the types of quasi contract?	CO1	U	6
12	List out the contents of the prospectus of company.	CO4	An	6
13	What do you mean by free consent? When is consent not free?	CO1	U	6

14	Distinguish between coercion and undue influence.	CO1	U	6
15	Explain the different cases in which corporate veil is to be shifted.	CO3	Ap	6
16	Difference between memorandum of association and articles of association.	CO4	An	6
17	Define consideration. Explain essentials of a valid consideration.	CO1	U	6
18	What are the duties to be performed by company secretaries ?	CO4	An	6

PART - C

Answer any *one* questions.
Each question carries Ten marks.

		COs	Knowledge Level(KL)	Marks
19	Explain the modes of discharge of contract	CO1	U	10
20	Explain the documents prepared for the incorporation of a company	CO4	An	10

1 x 10 = 10 Marks

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FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA(Honours) Degree Examination, November 2025

BBA3CJ203 – Human Resource Management

(FYUGP 2024 Admission onwards)

Time: 2 hours

Max. Marks : 70

PART – A

All questions can be attended.

Each question carries Three marks.

Ceiling -24 Marks

		COs	Knowledge Level(KL)	Marks
1	Narrate the role of HR Professionals?	CO1	U	3
2	What is job specification?	CO1	U	3
3	What is on the job training?	CO1	U	3
4	State the reasons of career development in an organization.	CO4	Ap	3
5	What is organizational culture?	CO3	Ap	3
6	What is perk?	CO5	Ap	3
7	List out the major causes of conflicts?	CO4	U	3
8	What is performance management?	CO6	Ap	3
9	What is interview?	CO2	Ap	3
10	List out the components of compensation management?	CO5	Ap	3

PART – B

**All questions can be attended.
Each question carries six marks.
Ceiling -36 Marks**

		COs	Knowledge Level(KL)	Marks
11	Evaluate the impact of Organizational Culture on Human Resource Development?	CO2	Ap	6
12	What are the different types of separation?	CO3	Ap	6
13	Explain Different types of employee engagement?	CO5	Ap	6
14	Distinguish Training and Development?	CO1	U	6
15	Explain internal and external forces affecting HRM.	CO4	U	6
16	Explain Harvard Model of HRM?	CO1	U	6
17	Make a note on ethical aspect of HRM.	CO3	Ap	6
18	What are the objectives of HRM?	CO1	U	6

PART - C

**Answer any *one* questions.
Each question carries Ten marks.**

		COs	Knowledge Level(KL)	Marks
19	Compare on the job and off the job training?	CO2	Ap	10
20	What is Performance Appraisal? What are the different types of Performance Appraisal?	CO5	Ap	10

1 x 10 = 10 Marks

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA Degree Examination, November 2025

BBA3CJ204 – Strategic Cost Analysis

(FYUGP 2024 Admission onwards)

Time: 2 hours

Max. Marks : 70

Course Outcome Mapping Scheme

Q.NO	1	2	3	4	5	6	7	8	9	10
COS	CO1	CO1	CO2	CO1	CO2	CO3	CO4	CO4	CO1	CO1
Q.NO	11	12	13	14	15	16	17	18	19	20
COS	CO3	CO5	CO3	CO5	CO3	CO2	CO3	CO5	CO1	CO5

PART – A

All questions can be attended.

Each question carries Three mark.

Ceiling -24 Marks

1. Define cost accounting and explain its scope.
2. List three differences between Cost Accounting and Financial Accounting.
3. What is a Cash budget and point out three advantages.
4. Point out three differences between Cost Unit and Cost Centre.
5. What is an Angle of Incidents?
6. Calculate the Reorder Level for the component X: Usage- 25-75 units, Reorder period- 4-6 weeks.
7. Compute the cost of material consumed: Opening stock of material ₹10,000, Material purchased ₹20,000, Expense on purchases ₹2,500 and Closing stock of material ₹15,000.
8. A company has the following data: Variable cost per unit ₹20, Selling price per unit ₹30, Fixed cost ₹50,000. Find BEP in units.
9. What is contribution ?
10. Define Bill of Material.

PART – B

All questions can be attended.

Each question carries six marks.

Ceiling -36 Marks

11. Explain the Purchase Procedure.

12. Prepare a cost sheet from the following: Direct material ₹1,00,000, Direct labour ₹60,000, Factory overhead 20% of prime cost, Office overhead 10% of factory cost, Selling & distribution overhead ₹30,000, Sales ₹2,50,000.
13. From the following, compute total earnings under Rowan plan: Time allowed – 50 Hrs, Time taken – 40 Hrs, Rate per hour – ₹40.
14. A firm sells a product at ₹50 per unit. Variable cost is ₹30 per unit, Fixed cost ₹2,00,000. Present sales are 15,000 units. You are required to find: (a) Sales required to earn a profit of ₹60,000.
15. Prepare a cash budget for Jan–March from the given data: - Opening cash balance ₹10,000, - Cash Sales: Jan ₹30,000, Feb ₹35,000, Mar ₹20,000, Receipt from debtors: Jan ₹10,000, Feb ₹15,000, Mar ₹10,000- Salary: Jan ₹30,000, Feb ₹20,000, Mar ₹40,000.
16. What are the assumptions of CVP Analysis.
17. Differentiate between Fixed budget and Flexible budget.
18. Annual usage 10,000 kg, cost of placing an order Rs. 50. Cost per kg. of material of Rs 2. Storage cost Rs 8 % on average inventory. Calculate economic order quantity.

PART - C

Answer any *one* questions.

Each question carries **Ten** marks.

19. Demonstrate in detail various techniques of inventory control.
20. Following is a summary of purchase and issue of materials during January 2025

Jan 1	Opening balance 500 units @ ₹20/unit
„ 3	Issue 50 units
„ 4	Issue 50 units
„ 6	Issue 200 units
„ 9	Purchase 200 units @ ₹19.50
„ 16	Refund of surplus from a work order 20 units @ ₹19/unit
„ 19	Issue 200 units
„ 22	Purchase 150 units @ ₹20.50
„ 24	Issue 250 units
„ 27	Purchase 300 units @ ₹20
„ 29	Issue 200 units
„ 30	Refund of surplus from a work order 15 units @ ₹20.50/unit.

The store verification report reveals a loss of five units on the 15th and another shortage of four units on 28th of the month. Prepare stores ledger account on the principle of FIFO Method.

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FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA Degree Examination, November 2025

BBA3FS113 – Skills for Employability

(FYUGP 2024 Admission onwards)

Time: 1 ½ hours

Max. Marks : 50

PART – A

All questions can be attended.
Each question carries **Two** mark.
Ceiling -16 Marks

		COs	Knowledge Level(KL)	Marks
1	List out the key trends in changing workplace.	2	Evaluating	2
2	Give one reason why employees prefer flexible work models	2	Applying	2
3	What is stress interview?	2	Understanding	2
4	What is T- Letter ?	2	Understanding	2
5	Define the term functional resume	3	Remembering	2
6	Mention the relevance of formatting in resume wiring.	1	Analyzing	2
7	Differentiate Memo and Email.	3	Remembering	2
8	Define job interviews	5	Remembering	2
9	Is tone important in professional communication?	6	Analyzing	2
10	What is the meaning of Email Netiquette?	6	Remembering	2

PART – B

All questions can be attended.
Each question carries **six** marks.
Ceiling -24 Marks

		COs	Knowledge Level(KL)	Marks
11	Describe the components of business letter	6	Applying	6
12	Explain how employers' perspective differ from job seekers perspective.	5	Understanding	6
13	Explain the components of a resume.	1	Analyzing	6
14	Exemplify Job Application Letter.	3	Applying	6
15	List the key preparations for phone or video interviews	3	Remembering	6

PART - C

Answer any *one* questions.
Each question carries **Ten** marks.

		COs	Knowledge Level(KL)	Marks
16	Draft a chronological resume for the post of finance manager by assuming that you completed BBA (Honours) in Finance specialization with imaginary details and supporting qualification.	2	Creating	10
17	'In todays job market your online presence is as important as your academic record' . Critically evaluate this statement using examples, platforms and best practices	4	Creating	10

21 x 10 = 10 Marks