

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE

Third Semester BBA Degree Examination, November 2019

BBBA3B03 – Business Regulatory Framework

(2018 Admission onwards)

Time: 3 hours

Max. Marks: 80

PART I**Answer all questions. Each question carries 1 mark****Choose correct answer from the following**

1. A Void contract is one which is
 - a) Enforceable at the option of one party
 - b) Enforceable at the option of both party
 - c) Enforceable at the direction of the court
 - d) Not enforceable in a court of law
2. Consideration may be
 - a) Past
 - b) Present
 - c) Future
 - d) A+B+C
3. A false statement which is unintentional is
 - a) Fraud
 - b) Coercion
 - c) Undue influence
 - d) Misrepresentation
4. Pledge cannot be made by
 - a) Non Owner
 - b) Mercantile agent
 - c) Co-owner in Possession of goods
 - d) Seller in possession of goods
5. Implied condition is
 - a) Use of custom and facts
 - b) Quiet possession
 - c) As to quality
 - d) No encumbrance

6. An oral or written agreement is
7. Where the consent of a party is obtained by fraud the contract is
8. The person who gives indemnity is called
9. A complaint before the consumer forum having jurisdiction should be filed within years.
10. The Consumer Protection Act came in to force on----

(10 x 1=10 Marks)

PART II

Answer any eight questions. Each question carries 2 marks

11. What is meant by Void at initio?
12. Distinguish between void and voidable contract?
13. Define consideration?
14. What do you mean by estoppel?
15. What is meant by coercion?
16. Explain wagering agreement.
17. What is temporary injunction?
18. What is meant by quasi contract?
19. Define goods under sale of goods Act?
20. Who is a Consumer under consumer protection Act?

(8 x 2=16 Marks)

PART III

Answer any six questions. Each question carries 4 marks

21. Explain the rights of bailee under contract Act.
22. What are the essentials of contract of agency?
23. What is meant by seller's right of stoppage in transit? Show how it differs from seller's lien?
24. Write a note on the jurisdiction of National commission.
25. Distinguish between Indemnity and Guarantee.
26. What are the remedies for Breach of contract?
27. State by Whom Contract should be performed
28. What are the essential features of wagering contracts?

(6 x 4=24 Marks)

PART IV

Answer any two questions. Each question carries 15 marks

29. Define Contract and explain the essential features of a valid contract.
30. What are the different rights and liabilities of an agent?
31. What are the implied conditions and warranties in a contract of sale of goods?

(2 x 15=30 Marks)

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Reg. No:.....

Name:

FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE
Third Semester BBA Degree Examination, November 2019
BBBA3B04 – Organisational Behaviour
(2018 Admission onwards)

Time: 3 hours

Max. Marks: 80

PART A

Answer all questions. Each carries one mark.

A. Fill in the blanks:

1. Z Motivation theory was developed by
2. is the process by which individuals organize and interpret their sensory impressions in order to give meaning to their environment.
3. Laissez-faire style of leadership is also known as
4. is a relatively enduring change in behavior.
5. Expectancy theory was developed by

B. Choose the correct answer

6. Equity theory is related to
(a)Personality (b) Motivation (c) Perception (d) Learning
7. ERG theory was developed by
(a)Alderfer (b) Henry Fayol (c) W. Ouchi (d) none of these
8. is the last step in group development.
(a) Storming (b)Forming (c) Performing (d) Adjourning
9. Motivation –Hygiene theory was developed by
(a)Mc Greger (b) F. W. Taylor (c) F. Herzberg (d) none of these
10. Process Consultation is one of the techniques in
(a)Organisational Development (b) Group Dynamics (c) Leadership (d) none of these

(10 x1=10 Marks)

PART B

Answer any Eight Questions. Each carries 2 Marks

11. Who is benevolent autocrat?
12. What is group dynamics?
13. Define motivation.
14. What is meant by super ego?
15. What is halo effect?
16. What is group cohesiveness?
17. What is personality?
18. What is meant by perceptual input?
19. What is MBO?
20. What is group norm?

(8 x 2=16 Marks)

PART C

Answer any Six Questions. Each carries 4 Marks

21. What are the determinants of personality?
22. Explain the Mc Gregor's X Y Theory.
23. Discuss the different leadership styles.
24. What factors affecting group performance?
25. Write a note on organisational change.
26. What are the different types of conflict?
27. What are the importance of motivation?
28. What are the different types of stress?

(6 x 4= 24 Marks)

PART D

Answer any Two Questions. Each carries 15 Marks

29. Define Organisational Behaviour. Explain the features and significance of Organisational Behaviour.
30. Explain the various theories of Learning.
31. What is Organisational Development? Explain the steps in Organisational Development.

(2x 15= 30 Marks)

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FAROOK COLLEGE (AUTONOMOUS), KOZHIKODE
Third Semester BBA Degree Examination, November 2019
BBBA3C03 – Quantitative Techniques for Business
(2018 Admission onwards)

Time: 3 hours

Max. Marks: 80

PART I

Answer all questions. Each question carries 1 mark.

I. Choose the most appropriate from the following

1. A bag contains 4 white and 3 black balls. Then the odds against drawing a white ball is

a. 3:4	b. 4:3
c. 3:7	d. 4:7
2. Which of the following is not correct?

a. $P(A/B) = P(A \text{ and } B) / P(B)$	b. $P(A \text{ and } B) = P(B/A) \cdot P(A)$
c. $P(B \text{ or } A) = P(B) \cdot P(A/B)$	d. $P(B \text{ and } A) = P(A/B) \cdot P(B)$
3. The two regression lines are perpendicular when correlation is.....
Positive, negative, zero, one

a. Positive	b. Negative
c. Zero	d. One
4. Quartile deviation of normal distribution is

a. $\frac{2}{3} SD$	b. $\frac{4}{5} SD$
c. Equal to SD	d. 0
5. Level of significance is the probability of:

a. Type I error	b. Type II error
c. Not committing error	d. Any of the above

II. Fill in the blanks with suitable answers

6. Formula to calculate P.E =
7. If the amount of change in one variable bears a constant ratio with the amount of change in the other variable, the correlation is called.....
8. r^2 is called coefficient of
9. The total observation for chi-square test should be at least
10. The probability of impossible event is

(10 × 1 = 10 Marks)

PART II

Answer any eight questions in two or three sentences.
Each question carries 2 marks.

11. Explain the concept of regression.
12. State two uses of F test
13. Differentiate correlation and regression.
14. Define conditional probability.
15. Explain mutually exclusive event.
16. Explain rejection region.
17. Differentiate parameter and statistic.
18. What is a standard normal variate?
19. Define Poisson distribution.
20. State law of statistical regularity.
21. Explain Bayes' theorem.
22. What is the probability of selecting two M from the letters of the word 'MANAGEMENT'.

(8 × 2 = 16 Marks)

PART III

Answer any six questions. Each question carries 4 marks.

23. Explain the role of quantitative techniques in business management.
24. Discuss the procedure for testing hypothesis.
25. State theorems of probabilities.
26. A piece of equipment will function only when all the three components A, B, and C are working. The probability of A failing during one year is 0.15, that of B failing is 0.05 and that of C failing is 0.10. What is the probability that the equipment will fail before the end of the year?
27. The following table gives indices of industrial production of registered unemployed (in hundred thousand). Calculate the value of the Karl Pearson Correlation coefficient so obtained.

Year	1978	1979	1980	1981	1982	1983	1984	1985
Index of production	100	102	104	107	105	112	103	99
Number of unemployed	15	12	13	11	12	12	19	26

28. From a hospital record, the following data was obtained about the birth of new born babies on various days of the week during the past year:

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Total
184	148	145	153	150	154	116	1050

Can we conclude that the birth of a child is independent of the day in a week?

29. A company claims that its light bulbs are superior to those of a competitor on the basis of a study which showed that a sample of 40 of its bulbs had an average life time of 628 hours of continuous use with a standard deviation of 27 hours, while a sample of 30 bulbs made by the competitor had an average life time of 619 hours of continuous use with a standard deviation of 25 hours. Check at 5% level of significance, whether this claim is justified.
30. The mean of a normal distribution is 50 and 5% of the values are greater than 60. Find the standard deviation of the distribution.

(6×4 =24 Marks)

PART IV

Answer any two questions. Each question carries 15 marks.

31. You are given below the following information about advertising and sales:

	Advertising expenditure (Rs.lacks) (x)	Sales (Rs.lacks) (y)
Mean	10	90
Standard deviation	3	12

$$r=0.8$$

- (a) Calculate the two regression lines.
- (b) Find the likely sales when advertising expenditure is Rs.15 lacks.
- (c) What should be advertisement expenditure if the company wants to attain sales target of Rs.120 lacks?

32. The following data represent the number of units of production per day turned out by 5 different workers using four different types of machines.

	Machine type			
44	38	47	36	
46	40	52	43	
34	36	44	32	
43	38	46	33	
38	42	49	39	

Test:

(a) Whether the mean productivity is the same for the different machine types.

(b) Whether the 5 men differ with respect to mean productivity.

33. A survey of children in 128 families gave the following data:

No of children	0	1	2	3	4	5
No of families	9	17	26	39	22	12

Fit a binomial distribution and calculate expected frequencies.

(2 × 15 = 30 Marks)